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 **Centrend**

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# TECHNOLOGY RESULTS NEWSLETTER

## HOLIDAY COMPLIANCE REPORT: CMMC CLOUD CYBER WATCH

### It Takes One Gap to Fail Compliance

One misconfigured access rule or cloud log gap can cost your contract. CMMC Level 2 cloud gaps now mean lost trust and delayed revenue.

### Minor Issues Can Become Major Audit Problems

One unclear cloud policy can cost more than a breach. Identity, access, and backups must be provable. Many contractors fall behind on cloud logging, permissions, and training. Compliance isn't paperwork—it's protection. It secures contracts, strengthens credibility, and keeps business moving.

### 2025 Holiday Check: True Stories

#### 1. Cloud: Shared Admin Account

A Massachusetts subcontractor reused a shared cloud admin login. Reviewers flagged missing MFA and logs, pausing work until verified.



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**Compliance Gap:** Cloud access was shared and logging was incomplete. Without MFA proof and audit trails, reviewers couldn't verify controls, pausing work and delaying approvals during peak season.

► **With Centrend:** Automated cloud logs, MFA enforcement, and continuous compliance tracking keep your controls verifiable and audit-ready through year-end.

## 2. Cloud Access Locked: Cert Expired

A Massachusetts subcontractor lost eligibility to bid when their cloud compliance attestation lapsed. The portal flagged an expired certification and missing annual training proof during a year-end review.

► **With Centrend:** Renewal tracking and evidence checks keep certifications current and audit-ready.



# 5 CMMC CLOUD MISSTEPS THAT COST CONTRACTS

## 1. No Proof = No CMMC Approval

Last November, a Massachusetts subcontractor failed a CMMC check when reviewers found shared admin access, missing MFA proof, and incomplete cloud audit logs. Work was paused pending evidence. With year-end deadlines and deliveries frozen, the team lost time revenue, and client confidence.

- **One missing cloud log can stall contracts, payments, and approvals.**
- **Without verifiable evidence, controls won't pass renewal review.**
- **Readiness isn't seasonal it's a daily discipline your business depends on.**

## 2. One Cloud Gap = Instant Suspension

A Virginia subcontractor's year-end review flagged missing MFA proof and outdated cloud access rules. Eligibility was paused until evidence cleared. Work stalled, invoices froze, and trust took a hit.

- **Even one missed control can halt progress.**
- **Update cloud policies and training before renewals.**

## 3. Evidence Missing = Renewal Lost

A contractor's holiday renewal was delayed when cloud logs and screenshots were scattered across teams. Reviewers flagged "incomplete evidence," slowing approval and delivery.

- **Centralize cloud evidence and version tracking.**
- **Assign one owner per CMMC cloud control.**

## 4. "We Didn't Know" Isn't a Pass

A vendor missed a new clause tied to cloud logging and access reviews. A spot check failed, and the contract was pulled for noncompliance. Oversight gets documented.

- **Track updates and attestation deadlines.**
- **Run a quarterly cloud gap review.**

## 5. Outdated Cloud Setup = Audit Failure

A contractor failed verification after vulnerabilities were found in legacy configurations. Without patch proof or mitigation notes, they couldn't pass review.

- **Outdated setups are easy targets.**
- **Missed updates open doors fast.**





# Meet Paul LaFlamme

## The CMMC Vision Behind Centrend

Paul LaFlamme doesn't just build IT systems he builds cloud-ready compliance standards. For over 20 years, Paul has helped defense and commercial teams turn CMMC and cloud security into a competitive advantage. Named one of Worcester Business Journal's Top 40 Under 40, he is known for aligning security, strategy, and smart execution.

With deep CMMC and cloud compliance expertise, Paul helps organizations translate complex regulations into clear, auditable systems that perform in real environments and pass year-end reviews.



### Paul Laflamme

CEO, Centrend

With 20+ years of experience, Paul leads Centrend with a cloud-first, compliance-driven mindset. As a CMMC-registered practitioner, he delivers solutions built on credibility, audit readiness, and measurable security outcomes across modern cloud environments.



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In a year-end cloud era built on accountability, Paul LaFlamme stands out by strengthening what matters most: proof. His focus on CMMC-ready controls and verifiable logs helps clients stay certified, reduce risk, and move with confidence. He doesn't chase checklists he builds them.

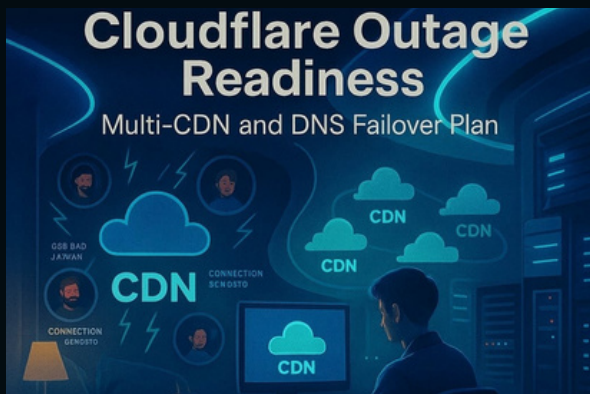


## CMMC Cloud in Massachusetts

### Be Audit Ready This CMMC Holiday

Across Massachusetts, contractors are strengthening cloud security ahead of CMMC Level 2 enforcement. From manufacturing to non-profits, organizations are recognizing that cloud compliance isn't just a checklist it's proof of trust, access control, and operational maturity.

Centrend, led by Paul LaFlamme, helps businesses achieve cloud-ready, audit-proof compliance through tailored controls, policy automation, and continuous cloud security monitoring that keeps companies secure, verified, and contract-ready all year long.



## SMALL CLOUD GAPS BIG COMPLIANCE COSTS

Most cloud compliance failures start small: a skipped access review, stale role, or missing log export. One overlooked control can pause contracts, slow year-end approvals, and trigger costly rechecks. Readiness isn't about perfection it's about cloud proof now. Start with a CMMC Cloud Gap Assessment to confirm MFA, logging, and backups, tighten policies, and stay audit-ready through the holidays. In compliance, evidence beats excuses and protects trust.



### 1. Start With Cloud Proof

You can't defend what you can't show. Run a cloud readiness check now.

### 2. Lock Down Cloud Access

Missing MFA or stale roles can fail a review. Audit access monthly.

### 3. Keep Evidence Cloud-Ready

Export logs and screenshots. Store proof by control for fast reviews.

### 4. Train Your Team For Holidays

Busy season means more risk. Keep teams alert, audit-ready, and consistent.

Stay cloud-audit-ready around the clock. Compliance doesn't pause for holidays. Continuous monitoring keeps access aligned, logs exporting, and evidence complete before reviews start. As needs shift, stay smart. Co-managed cloud support scales with contracts year-end. With Centrend, readiness stays proven. Always



## REAL COMPLIANCE REAL RESULTS

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"For over 10 years Centrend has kept our systems secure and our cloud logs audit-ready. True peace of mind."

- **Michael Gick, Publick House Historic Inn**

"Paul's team smoothed our CMMC cloud review. Precise, fast, and professional."

- **Devin Brown, J & J Machine**

"Centrend helped us close our CMMC cloud gaps fast with clear guidance, zero downtime, and audit confidence."

- **Pat Joyce, Thunderline Z**

## REFER A BUSINESS. HELP THEM BE CLOUD COMPLIANT

Know a contractor still behind on CMMC cloud readiness? Refer them, and when they onboard, you earn **\$250 Credit**. They gain audit-ready cloud controls. You gain rewards. Together, we keep the supply chain secure through year-end.

## CATCH CLOUD GAPS STAY AUDIT-READY

Unsure if your cloud policies and logs meet CMMC Level 2? Book a Readiness Call at [Centrend.com](https://www.centrend.com) clear guidance from local compliance experts, no pressure.



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